

Sprint Nextel

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July 23, 2007

#### Via Electronic Submission

Ms. Marlene H. Dortch, Secretary Federal Communications Commission 445 12<sup>th</sup> Street, S.W., Room TW-A325 Washington, D.C. 20554

Re: Written Ex Parte Communications

Intercarrier Roaming, WT Docket No. 05-265

Dear Ms. Dortch:

This letter is to inform you that on July 23, 2007, Sprint Nextel Corporation, through its representatives, Laura H. Carter, Anna M. Gomez, and Charles W. McKee, met with Renee Crittendon, Legal Advisor to Commissioner Adelstein, regarding the above referenced docket.

The attached document was used as the basis for discussion. In addition to the attached document, Sprint Nextel observed that if the Commission were to distinguish between CMRS and non-CMRS services in any roaming obligation, it should apply that regulation in a neutral manner without specifying the services that were included in those categories or imposing 201/202 obligations on only some licensees. "CMRS" is a well-defined legal term that has had more than a decade of application to the wireless industry, and any attempt to pick and choose which services fall within the definition pre-judges the facts of possible future roaming disputes and creates potential complexities for other proceedings. For these reasons, Sprint Nextel advocated that the Commission – to the extent it believes any roaming mandate is necessary – should limit the application to "CMRS services."

Pursuant to Section 1.1206 of the Commission's rules, this letter is being electronically filed with your office. Please let me know if you have any questions regarding this filing.

Respectfully submitted,

/s/ Laura H. Carter Laura H. Carter

Enclosure

cc: Renee Crittendon



Intercarrier Roaming: Consumers Benefiting by Market Forces

WT Docket No. 05-265 July 23, 2007

## Consumers Have Benefited From FCC Reliance on Market Forces

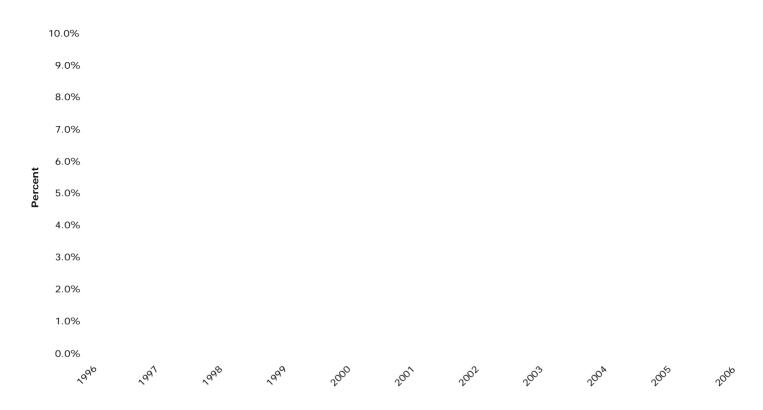
FCC has declined three times (1996, 2000 & 2005) to adopt roaming rules so as to permit market forces to operate.

Consumers have enjoyed spectacular results:

- > Because of continued network build-out, consumers today roam "off net" far less often than they did in the past: 8.2% of all calls in 1996 vs. 1.9% in 2006.
- When consumers do roam "off net" (and choose a plan w/ roaming fees), they pay only a fraction of what they paid in the past: 82¢ in 1995 vs. 4¢ in 2006.
- Consumers also have the option of "one rate" (national, no-roaming fee) plans where they pay nothing extra to roam "off net."



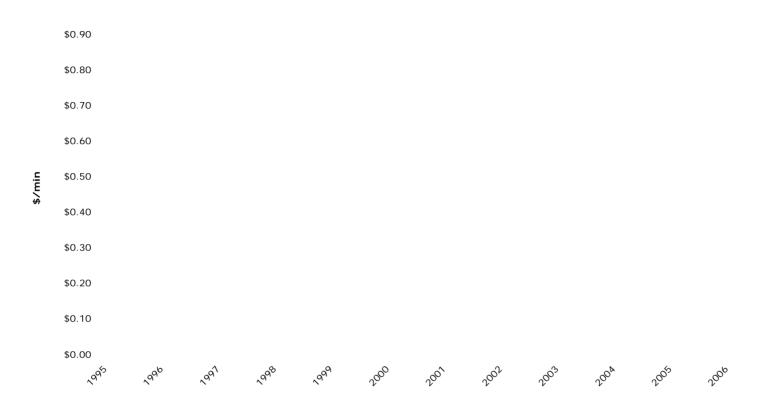
#### Percent of Calls Involving Roaming\*



\*Source: CTIA's Wireless Industry Indices Semi-Annual Data Survey Results: A Comprehensive Report From CTIA Analyzing the Wireless Industry, Year End Results 2006 (released May 2007), Tables 106 and 104.



#### Average Roaming Revenues per Minute\*



\*Source: CTIA's Wireless Industry Indices Semi-Annual Data Survey Results: A Comprehensive Report From CTIA Analyzing the Wireless Industry, Year End Results 2006 (released May 2007), Tables 109 and 35.



#### Rural Consumers Have Also Benefited From Market Forces

Consumers in rural areas also have access to national, no-roaming fee plans at affordable rates. For example:

- > Alaska Communications offers eight such plans, including a 500-MOU plan for \$59.95
- > MTA Wireless offers four such plans, including a 400-MOU plan for \$49.99
- Nex-Tech Wireless offers seven such plans, including a 500-MOU plan for \$40.00
- Appalachian Wireless offers six such plans, including a 350-MOU plan for \$37.49
- > SLO Cellular offers such plans for as low as \$29.95 for 50 MOUs
- > Mid Rivers Cellular offers six such plans, including a 400-MOU plan for \$44.95
- > SunCom Wireless offers a 300-MOU plan for \$29.99
- Edge Wireless offers six such plans, including a 450-MOU plan for \$49.99

[Pricing listed on carrier web sites]



### There Is No Basis to Adopt Rules for Intercarrier Data Roaming

Competition for mobile data services "is robust" [11th CMRS Report ¶¶ 213-14] and broadband technologies/business model "continue to evolve at a rapid pace" [Wireless Broadband Order n.17]

The FCC concluded that ILECs should not be required to make their broadband networks available to their competitors (to promote investment & competitive networks). Certainly, there is no basis to impose such a requirement on the vastly more competitive wireless market.

[See, e.g., Wireline Broadband Order 20 FCC Rcd 14853 (2005); Triennial Review Order, 18 FCC Rcd 16978 (2003), ¶ 272]

The FCC deregulated Wireless Broadband Internet Access Services only four months ago, thus removing most wireless data services from the umbrella of Title II regulation.

"[N]either the Communications Act nor relevant precedent require a wireless broadband Internet access provider to offer the transmission component of wireless broadband Internet access service as a telecommunications service to anyone." [Wireless Broadband Order ¶ 32]



# Any New Rules Must Recognize That All Carriers Are Not Similarly Situated

Any new roaming rule "would need to recognize that not all carriers are similarly situated" and would "not require carriers to offer roaming agreements to all other carriers on the same terms and conditions." [11 FCC Rcd 9462 ¶ 22]

The FCC has noted that reasonable discrimination promotes public interest by "stimulating intrabrand competition" and efficient use of spectrum." [7 FCC Rcd 4006 ¶ 16]

Uncontroverted record evidence demonstrates that at minimum, FCC must distinguish between:

- > One-way vs. two-way agreements; and
- > Different kinds of two-way arrangements, e.g.:
  - basic/voice, enhanced and seamless
  - Relative footprint/size
  - Areas in which roaming is offered

